



*Federal Financial Solutions*

General Services Administration  
Federal Acquisition Service

# Professional Services Schedule

AUTHORIZED FEDERAL SUPPLY  
SCHEDULE PRICE LIST  
SCHEDULE: CONSOLIDATED 00CORP

CONTRACT# GS-00F-136CA





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## *Schedule and Contact Information*

### **General Services Administration**

Federal Acquisition Service

#### **SCHEDULE TITLE:**

#### **Professional Services Schedule**

FSC Group: CORP

Contract Number: GS-00F-136CA

*For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>*

Contract Period: May 22, 2015 to May 21, 2020

#### **CONTRACTOR:**

#### **Deva & Associates, P.C.**

1901 Research Boulevard, Suite 410  
Rockville, MD 20850

Contract Administrator: Arun K. Deva

Phone: (301) 610-5600

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Business Size: **Small Business**

#### **Prices Shown Herein Are Net (discount deducted)**

**Service Contract Act:** The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Consolidated Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Price List Current through Modification # A463 dated June 17, 2015

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is: [GSAAdvantage.gov](http://GSAAdvantage.gov)

## *Customer Information*

1a.	Awarded Special Item Number(s):	C520-3, C520-5, C520-7, C520-8, C520-11, C520-12, C520-13, C874-1 C520-3RC, C520-5RC, C520-7RC, C520-8RC, C520-11RC, C520-12RC, C520-13RC, C874-1RC
1b.	Lowest Unit Price:	Price List
1c.	Price List	Pages 11-14
2.	Maximum Order	\$1,000,000
3.	Minimum Order	\$100
4.	Geographic Coverage	Domestic and Overseas (services under C520-3 are domestic only)
5.	Point of Production	DC Metropolitan Area
6.	Discount from list prices or statement of net price	Net Prices
7.	Quantity Discount	Negotiated
8.	Prompt Payment Terms	Net 30 Days
9a.	Government Purchase Card	Yes
9b.	Government Purchase Card	Will accept over \$2,500
10.	Foreign Items	None
11a.	Time of Delivery	Per Task Order
11b.	Expedited Delivery	N/A
11c.	Overnight Delivery	N/A
11d.	Urgent Requirements	As Negotiated
12.	FOB Point	Destination
13a.	Ordering Address	Contact Information on Page 1
13b.	Ordering Procedure	For supplies and services, the ordering procedures information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage ( <a href="http://fss.gsa.gov/schedules">fss.gsa.gov/schedules</a> )

*Customer Information (Contd.)*

14.	Payment Address	Same as Company Address
15.	Warranty Provision	N/A
16.	Export Packing Charges	N/A
17.	Terms and Conditions of Government Purchase Card Acceptance	Contact Contractor
18.	Terms and Conditions of Rental Maintenance and Repair	N/A
19.	Terms and Conditions of Installation	N/A
20.	Terms and Conditions of Repair Parts	N/A
20a.	Terms and Conditions of Other Services	N/A
21.	List of Service and Distribution Points	N/A
22.	List of Participating Dealers	N/A
23.	Preventive Maintenance	N/A
24a.	Special Attributes	N/A
24b.	Section 508 Compliance Information	N/A
25.	DUNS Number	78-901-7506
26.	Central Contractor Registration (CCR)	1ERK3

## ***Company Profile***

*Serving Federal Financial Managers since 1991*

Deva & Associates, P.C. (D&A), a small business, has built a strong reputation for providing high quality, timely and cost effective services, with a proven track record of superior performance. For over 20+ years and over 20+ Federal agencies, the primary focus has been providing federal financial management services.

In addition, the combination of federal and top Fortune 500 companies' experience of its key personnel provides Deva & Associates, P.C. with unique problem-solving skills, and the ability to develop innovative solutions to common and uncommon problems.

## ***Big Firm Management and Technical Capabilities***

D&A has substantial, direct and current experience as prime, in providing the types of services required under the GSA Schedule Contract.

Most key personnel have Big Four and/or other large accounting firm or entities experience at the partner or management levels, with significant relevant experience in servicing large federal agencies and commercial clients, including top Fortune 500 companies.

D&A's project management methodology is similar to that of the Big Four accounting firms.

D&A has been commended many times by its federal agency clients for the high caliber of work and for the high quality of its deliverables, which have been considered as being among the best.

D&A has directly supported many years of clean audit opinions at several federal agencies, and was directly responsible for eliminating previously identified control weaknesses at those agencies.

## ***Resolution Assistance and Oversight Expertise***

During the global financial crisis starting early 2007, D&A assisted the Federal Deposit Insurance Corporation (FDIC), as a prime contractor, by providing resolution assistance for oversight, surveillance, and compliance monitoring of Purchase & Assumption Loss Share Agreements and other structured transactions. During the Savings and Loan financial crisis in the early 1990s, D&A assisted the Resolution Trust Corporation (RTC) and FDIC, as a prime contractor, by providing resolution assistance, oversight/monitoring, and accountability of its resolution activities and receiverships, as well as contract close-outs. D&A received outstanding commendations for the high quality and timeliness of services provided. D&A has also assisted HUD/FHA and SBA in portfolio resolution, due diligence, and verification of loan-servicing records for asset sales. The expertise still remains within D&A as all key personnel responsible for these services are still with the Company.

## *Federal Financial Management Expertise*

D&A's primary corporate focus since 1991 is providing Federal financial management services, including accounting operations, audit readiness and remediation, internal controls, financial management operations, financial systems operations, financial reporting, and budget management operations. D&A is an experienced Federal contractor with an excellent reputation for providing high-quality, cost-effective Federal financial management solutions. On all prior Federal engagements, we have demonstrated the ability to support the Federal financial management process, including business process reengineering for more efficiency and effectiveness of internal controls, day-to-day operations, and data management and reporting. D&A has achieved positive results and has been successful in all previous efforts to innovate, design, and implement process improvements, including at NRC, TSA, USPTO, and various other Federal agencies. Our vast knowledge and experience in Federal accounting and Federal financial management, along with our financial statement audit experience enables us to bring the perspective of an auditor. With our auditors' lens we understand the nature of auditors' findings and can create and implement workable solutions that are consistent with the auditors' expectations, particularly with regard to internal controls over financial reporting and management controls.

## *Service Philosophy*

D&A's service philosophy is to do whatever it takes to get the client's job done. We put an emphasis on high quality, value-added services provided with professionalism, flexibility and responsiveness, and delivered in an efficient and effective manner. D&A is innovative and creative in its approach and outlook, and views itself as a problem solver.

## *Best Value Provider*

D&A provides high quality services at reasonable and competitive rates. In delivery of services, D&A is better than most and second to none in quality, skills, and experience.

## *Management Commitment*

As a corporate priority, we are committed to: assisting federal agencies in achieving their important mission goals; delivering innovative solutions; providing continual improvements in customer satisfaction; introducing mechanisms for continual cost reductions; and implementing best business solutions and financial practices.

## *Company Capabilities/SINs*

Following is an illustrative listing of our specific capabilities within the scope of the GSA Schedule Contract *including Disaster Recovery Purchasing (RC)*. We can assess, implement, support, and improve the following:

### *SIN C520-11: Accounting Services*

- Accounting policies, procedures, and processes
- Internal controls/OMB Circular A-123
- Accounting and financial operations support, preparation of monthly and quarterly financials
- Reconciliation support and analysis
- Contract/vendor reconciliations
- Recording, summarization, and classification of transactions
- Financial reporting and analysis
- Financial statements and footnotes preparation, including PAR highlights
- Financial statement audit support, audit readiness, assistance with auditor information requests
- Audit remediation, resolution of audit findings, accounting research, and corrective action plans
- Cost accounting/indirect cost allocation

### *SIN C520-12: Budgeting Services*

- Budget formulation and submission
- Budget execution and control
- Budget monitoring, review, and audit
- Budget trends, estimates, and projection methodologies
- Verification/validation of data elements
- Monthly and quarterly budget reports and reconciliations
- Compliance with budget appropriations and reporting requirements

### *SIN C520-13: Complementary Financial Management Services*

- Financial management system/process improvement/conversion initiatives
- Data reconciliation and validation
- Business case analysis
- Financial analysis and assessment
- Performance measures and indicators
- Organizational assessment, due diligence, and best practices evaluation
- Economic, benefit-cost, and cost-effectiveness analysis of alternative business approaches/decisions
- Activity-based cost analysis
- Fraud, waste, and abuse deterrence



**SIN C520-7 & C520-8: Financial/Performance/Complementary Audit Services**

- Audit of financial information
- Financial management oversight/review
- Grant/contract monitoring, accountability, and compliance
- Program results/program fraud audits
- Compliance with laws and regulations
- For FDIC, risk-based monitoring of Shared Loss Purchase & Assumption and Structured Transactions agreements including identification of financial, reputational and other risks and approach to addressing them; servicing/asset management and efforts for sale of distressed assets from failed institutions; loss share claims and recoveries; propriety of management fees incurred; accounting, reporting, financial, and internal and external auditing requirements and corrective actions to address deficiencies noted.
- Contractor oversight and surveillance

For RTC and FDIC this included:

Performance, Financial and Compliance Reviews

- Asset Resolution: assets managed, maintained, marketed and disposed at fair value.
- Contractor Fees: computed, earned and billed in accordance with contract terms.
- Accountability: adequacy of internal control structure and management organization (resources and staff) to provide proper record keeping of assets and of monies collected from operating income or asset dispositions, disbursements for operating expenses, and remittances to Treasury.
- Compliance: with contractual and reporting obligations, agency requirements, and regulations.

Contractor Types Reviewed

- Asset Management and Disposition Contractors
- Property Managers
- Loan Servicers
- Delegated Underwriters
- Professional Services Providers (e.g., law firm billing reviews)
- Thrift Receiverships

Contract Close-out Reviews

- Complete accountability of assets held, sold, and returned
- Complete accountability of monies collected, disbursed, and remitted to Treasury

**SIN C520-3 & C520-5: Due Diligence and Asset Management Services**

D&A and its key personnel have provided due diligence services to support the sales of billions of dollars of business and individual loan assets for numerous portfolios comprised of selected assets, as well as for the liquidation of all assets for several multi-billion dollar financial institutions. The asset types included the following:

- |                                  |                           |
|----------------------------------|---------------------------|
| • Loans Secured by Real Property | • Real Estate Owned       |
| • Loans Secured by Chattel       | • Personal Property       |
| • Other Secured Loans            | • Other Tangible Property |
| • Unsecured Loans                | • Intangible Assets       |

### **SIN C520-3 & C520-5: Due Diligence and Asset Management Services (Contd.)**

These services have been provided to the U.S. Department of Housing and Urban Development, Federal Housing Administration, U.S. Small Business Administration, Federal Deposit Insurance Corporation, Resolution Trust Corporation, several state housing authorities, and numerous other financial institutions.

Due diligence services also have been provided to support portfolio reengineering initiatives to restructure large, complex portfolios of loan assets to current market conditions.

The scope of services has included support ranging from assistance in selection of assets for sale through the management of the entire process, performance of due diligence procedures and analyses to the distribution of the assets to the winning bidders. Depending on the complexity of the portfolio, this process has included over 50 major tasks including scrubbing of asset files, rectification of file deficiencies through procurement of enhancement services, asset valuations, data organization and asset pooling, and verification of loan-servicing records. In doing so, we worked with the various functional areas internal to the organizations including contracting, program, controller, general counsel, asset management and servicing as well as external organizations including financial advisors, national loan servicers (for loan data downloads) and major Wall Street brokerage houses which solicited potential investors. We also hired, managed, directed, and oversaw the various other independent entities that are usually part of the due diligence process including:

- National credit reporting organizations for borrower credit reports and credit scores.
- Major brokers for price opinions, market analyses, drive-by and full MAI appraisals.
- Engineering firms for site inspections, physical needs, and environmental assessments.
- Title companies for title searches and title insurance.
- Specialized firms for asset, bankruptcy, UCC, and other lien searches.
- Technology firms for database engineering and maintenance (to enable us to create loan file information database); document imaging and provision of a network for on-site investor viewing of saleable assets; creating and hosting custom-developed website for use by agency staff, financial advisors, and our remote-site due diligence staff, as well as by investors using Internet access, FTP, VPN, and Point-to-Point lines; and digital technology to provide detailed information to investors through specialized programs on CD-ROM, DVD, and other media.

Finally, we set up and maintained “war room” for potential investors and assisted in their review and evaluation of assets prior to their making bids.

**SIN C874-1: Integrated Consulting Services**

We can provide expert advice and assistance in various areas including:

- Change management
- Process and productivity improvement
- Performance measures and indicators
- Organizational assessments, program audits and evaluations
- Business case analysis and/or benefits/cost analysis of alternative business approaches
- Economic analysis of proposed business improvements
- Reengineering and improvement of selected business functions
- Activity-based cost analysis and assistance
- Process improvement studies and implementation
- Privatization projects for sale and liquidation of assets and obligations
- Business process improvement to enhance existing systems
- Business case analysis of cost effectiveness and benefits related to proposed process changes
- System improvement initiatives

## *Federal Clients*

D&A is uniquely suited to provide financial management services to the federal sector. Since 1991, we have provided as prime, a broad range of financial management services to many federal agencies and governmental entities, including the following:

- Department of Commerce
- Patent and Trademark Office
- DOT/Federal Transit Administration
- Office of Personnel Management
- Department of Health & Human Services
- HUD/Federal Housing Administration
- Federal Housing Finance Agency
- ED/Office of Federal Student Aid
- Department of the Treasury
  - Office of Thrift Supervision
  - Bureau of Alcohol, Tobacco and Firearms
- Small Business Administration
- Department of Homeland Security
- Transportation Security Administration
- Immigration and Customs Enforcement
- Nuclear Regulatory Commission
- Securities and Exchange Commission
- Equal Employment Opportunities Commission
- Farm Credit Administration
- U.S. Postal Service
- U.S. Trade and Development Agency
- Federal Deposit Insurance Corporation
- Resolution Trust Corporation

## *Other Clients*

Prior experience of key personnel includes Fortune 500 corporations and others to whom services were provided:

- Computer Sciences Corporation
- Sears, Roebuck and Company
- Square D Company
- Litton Industries
- United Parcel Service
- RCA Corporation
- Fireman's Fund Insurance Companies
- Kimberly Clark Corporation
- The Coca-Cola Company
- GEICO Insurance Companies
- LTV/E-Systems
- First Virginia Banks, Inc.
- Genuine Parts, Inc.
- Tropicana Products Corporation
- Pizza Hut, Inc.
- Lockheed Martin Corporation



*Price List*

**Disaster Recovery Purchasing (RC) is accepted for all SINs.**

Labor Category	5/22/2015	5/22/2016	5/22/2017	5/22/2018	5/22/2019
<b>SIN C520-11: Accounting Services</b>					
Partner/Project Director	\$276.61	\$284.08	\$291.75	\$299.63	\$307.72
Senior Manager	173.87	178.56	183.39	188.34	193.42
Manager	148.18	152.18	156.29	160.51	164.84
Senior Accountant	114.58	117.67	120.85	124.11	127.46
Accountant	79.02	81.15	83.34	85.60	87.91
Accounting Technician	59.26	60.86	62.50	64.19	65.92

<b>SIN C520-12: Budgeting Services</b>					
Project Director/Senior Consultant	\$272.90	\$280.27	\$287.84	\$295.61	\$303.59
Task Manager/Senior Systems Architect	208.07	213.69	219.46	225.38	231.47
Senior Econometrician	187.18	192.23	197.42	202.75	208.23
Senior Analyst/Manager	174.78	179.50	184.35	189.32	194.43
Senior Programmer	167.97	172.51	177.16	181.95	186.86
Principal Consultant	138.30	142.03	145.87	149.81	153.85
Junior Programmer	126.04	129.44	132.94	136.53	140.21
Junior Analyst/Consultant	109.72	112.68	115.72	118.85	122.06
Program Analyst	96.43	99.03	101.71	104.45	107.27
Technician	79.02	81.15	83.34	85.60	87.91

<b>SIN C520-13: Complementary Financial Management Services</b>					
Partner/Project Director	\$276.61	\$284.08	\$291.75	\$299.63	\$307.72
Senior Consultant	272.90	280.27	287.84	295.61	303.59
Senior Manager	217.35	223.22	229.25	235.44	241.79
Task Manager/Senior Systems Architect	208.07	213.69	219.46	225.38	231.47
Senior Econometrician	187.18	192.23	197.42	202.75	208.23
Senior Analyst/Manager	174.78	179.50	184.35	189.32	194.43
Senior Programmer	167.97	172.51	177.16	181.95	186.86
Principal Consultant	138.30	142.03	145.87	149.81	153.85
Junior Programmer	126.04	129.44	132.94	136.53	140.21
Junior Analyst/Consultant	109.72	112.68	115.72	118.85	122.06
Program Analyst	96.43	99.03	101.71	104.45	107.27
Technician	79.02	81.15	83.34	85.60	87.91

*Price List*

Labor Category	5/22/2015	5/22/2016	5/22/2017	5/22/2018	5/22/2019
<b>SIN C520-7: Financial &amp; Performance Audits</b>					
<b>SIN C520-8: Complementary Audit Services</b>					
Partner	\$253.57	\$260.42	\$267.45	\$274.67	\$282.08
Senior Manager	187.11	192.16	197.35	202.68	208.15
Manager	148.64	152.65	156.77	161.01	165.36
EDP Consultant	148.64	152.65	156.77	161.01	165.36
Senior Auditor	113.67	116.74	119.89	123.13	126.45
Junior Auditor	78.71	80.84	83.02	85.26	87.56
Audit Technician	59.46	61.07	62.71	64.41	66.15

<b>SIN C520-3: Due Diligence Support Services</b>					
Program Manager	\$252.64	\$259.46	\$266.47	\$273.66	\$281.05
Deputy Program Manager	232.15	238.42	244.86	251.47	258.26
Project Manager	191.19	196.35	201.65	207.10	212.69
Senior Professional	163.87	168.29	172.84	177.51	182.30
Intermediate Professional	110.95	113.95	117.02	120.18	123.43
Junior Professional	87.07	89.42	91.84	94.31	96.86
Clerical Assistant	54.62	56.09	57.61	59.16	60.76
Database Manager	201.42	206.86	212.44	218.18	224.07

<b>Procured Services: Price Per Asset</b>					
Basic Due Diligence- Commercial & Multifamily, Low-end	\$162.48	\$166.87	\$171.37	\$176.00	\$180.75
Basic Due Diligence- Commercial & Multifamily, High-end	7,040.84	7,230.94	7,426.18	7,626.69	7,832.61
Basic Due Diligence- Single Family & Others, Low-end	27.08	27.81	28.56	29.33	30.13
Basic Due Diligence- Single Family & Others, High-end	270.80	278.11	285.62	293.33	301.25
Phase I Environmental Reviews- Commercial & Multifamily, Low-end	2,166.42	2,224.91	2,284.99	2,346.68	2,410.04
Phase I Environmental Reviews- Commercial & Multifamily, High-end	3,032.98	3,114.87	3,198.97	3,285.34	3,374.05
Phase II Environmental Reviews- Commercial & Multifamily, Low-end	135.40	\$139.06	142.81	146.67	150.63
Phase II Environmental Reviews- Commercial & Multifamily, High-end	55,243.54	56,735.12	58,266.96	59,840.17	61,455.86

*Price List*

<b>Procured Services: Price Per Asset</b>	<b>5/22/2015</b>	<b>5/22/2016</b>	<b>5/22/2017</b>	<b>5/22/2018</b>	<b>5/22/2019</b>
Credit Checks, Single Family & Others, Low-end	\$5.42	\$5.57	\$5.72	\$5.87	\$6.03
Credit Checks, Single Family & Others, High-end	10.83	11.12	11.42	11.73	12.05
Market Surveys- Commercial & Multifamily, Low-end	2,166.41	2,224.90	2,284.98	2,346.67	2,410.03
Market Surveys- Commercial & Multifamily, High-end	10,832.07	11,124.54	11,424.90	11,733.37	12,050.17
Appraisals - Commercial & Multifamily, Low-end	2,166.41	2,224.90	2,284.98	2,346.67	2,410.03
Appraisals - Commercial & Multifamily, High-end	15,164.89	15,574.34	15,994.85	16,426.71	16,870.23
Property Inspections Inside/ Walkthrough, Low-end	216.64	222.49	228.50	234.67	241.00
Property Inspections Inside/ Walkthrough, High-end	1,624.81	1,668.68	1,713.73	1,760.01	1,807.53
Property Inspections Drive-by/Report Only, Low-end	32.50	33.38	34.28	35.20	36.15
Property Inspections Drive-by/Report Only, High-end	43.33	44.50	45.70	46.94	48.20
Broker Price Opinion w/ picture, Low-end	54.16	55.62	57.12	58.67	60.25
Broker Price Opinion w/ picture, High-end	75.82	77.87	79.97	82.13	84.35
Physical Needs Assessment, Low-end	1,624.81	1,668.68	1,713.73	1,760.01	1,807.53
Physical Needs Assessment, High-end	8,124.05	8,343.40	8,568.67	8,800.03	9,037.63
Title Searches/Updates/ Commitments, Low-end	173.31	177.99	182.80	187.73	192.80
Title Searches/Updates/ Commitments, High-end	3,682.90	3,782.34	3,884.46	3,989.34	4,097.05
Certified Letter Mailing, Low-end	3.25	3.34	3.43	3.52	3.62
Certified Letter Mailing, High-end	13.00	13.35	13.71	14.08	14.46
Copying per page, Low-end	0.12	0.12	0.13	0.13	0.13
Copying per page, High-end	0.28	0.29	0.30	0.30	0.31
Scanning/Imaging per page, Low-end	0.27	0.28	0.28	0.29	0.30
Scanning/Imaging per page, High-end	0.39	0.40	0.41	0.42	0.43
DVD/CD-ROM Each Original, Low-end	1,624.81	1,668.68	1,713.73	1,760.01	1,807.53
DVD/CD-ROM Each Original, High-end	3,357.94	3,448.60	3,541.72	3,637.34	3,735.55
Investor ARF Copy, Low-end	54.16	55.62	57.12	58.67	60.25
Investor ARF Copy, High-end	216.64	222.49	228.50	234.67	241.00
<b>A surcharge of 10%-18 % (of the procured service) will be applied to procure the services. The procured services rates are for asset sales of \$100 million or larger. Smaller portfolios could increase prices up to 20%.</b>					

*Price List*

<b>Labor Category</b>	<b>5/22/2015</b>	<b>5/22/2016</b>	<b>5/22/2017</b>	<b>5/22/2018</b>	<b>5/22/2019</b>
<b>SIN C520-5: Asset Management Services</b>					
Partner/Project Director	\$276.61	\$284.08	\$291.75	\$299.63	\$307.72
Senior Manager	217.35	223.22	229.25	235.44	241.79
Manager	167.92	172.45	177.11	181.89	186.80
Senior Consultant	138.30	142.03	145.87	149.81	153.85
Consultant	108.66	111.59	114.61	117.70	120.88
Program Analyst	79.02	81.15	83.34	85.60	87.91
Technician	59.26	60.86	62.50	64.19	65.92

<b>SIN C874-1: Integrated Consulting Services</b>					
Partner/Project Director	\$274.54	\$281.95	\$289.57	\$297.38	\$305.41
Senior Manager	232.65	238.93	245.38	252.01	258.81
Manager	177.72	182.52	187.45	192.51	197.71
Senior Consultant	145.52	149.45	153.48	157.63	161.88
Consultant	109.67	112.63	115.67	118.80	122.00
Program Analyst	84.15	86.42	88.76	91.15	93.61
Technician	68.78	70.64	72.54	74.50	76.51



## Labor Category Description

<u>SIN</u>	<u>Labor Category Name</u>	<u>Labor Category Description</u>	<u>Education/Certifications</u>	<u>Years of Experience</u>
C520-11	Partner/Project Director	Project Leader with overall project and contractual responsibility. Serves as liaison between the firm and the client. 5+ years of relevant managerial experience preferably in Federal environment.	BS, CPA or CGFM or advanced degree in related disciplines	10
C520-11	Senior Manager	Overall operational and technical responsibility for maintaining project activity. 4+ years of relevant managerial experience preferably in Federal environment.	BS, CPA or CGFM or advanced degree in related disciplines	7
C520-11	Manager	Day to day operational and technical responsibility. Capable of implementing and monitoring the overall Project Plan. 2+ years of relevant managerial experience preferably in Federal environment.	BS, CPA or CGFM or advanced degree in related disciplines	5
C520-11	Senior Accountant	Responsible for project segments and supervision of accountants. Performs independent inquiry and prepares workpapers and supporting schedules to meet project objectives. 2+ years of relevant experience.	BS in Accounting or related disciplines	2
C520-11	Accountant	Executes task objectives and performs project tasks under supervision. Documents work to project standards.	BS in Accounting or related disciplines	0
C520-11	Accounting Technician	Assists with project tasks under supervision. Executes specific procedures within the overall task objectives.	High School, GED or Associate Degree in Accounting, Business or related disciplines or 1 year of relevant experience	0
C520-12	Project Director/ Senior Consultant	Project Leader with overall project and contractual responsibility. Serves as liaison between the firm and the client. 5+ years of relevant managerial experience preferably in Federal environment.	BS, CPA or CGFM or advanced degree in related disciplines	10
C520-12	Task Manager/Senior Systems Architect	Day to day operational and technical responsibility. 3+ years of relevant managerial experience preferably in Federal environment.	BS in Accounting, Finance or advanced degree in related disciplines	7
C520-12	Senior Econometrician	Responsible for making inferences from statistical and economic data, presenting prototype models and simulations to evaluate alternate models and assumptions. Reviews the quality of the operational output and presents reports and briefings based on analysis. 5+ year experience in the field of statistics, economics, sampling or data analysis etc.	Advanced degree in Statistics or Economics or equivalent education/ experience	7
C520-12	Senior Analyst/Manager	Day to day operational and technical responsibilities for executing project goals and drawing inferences from data analysis and research. 2+ years of relevant managerial experience preferably in the Federal environment.	BS in Accounting, Finance, Statistics or advanced degree in related technical disciplines	5
C520-12	Senior Programmer	Responsible for handling project segments and assisting Project Director and Task Manager in executing task objectives. 2+ years of relevant experience preferably in Federal environment.	BS in Business, Finance or related technical disciplines or equivalent experience	5
C520-12	Principal Consultant	Responsible for assisting Task Manager on specific segments of Project. Capable of independent inquiry. 2+ years of relevant subject specific experience.	BS in Accounting, Finance, Statistics or Economics	2

## *Labor Category Description*

<u>SIN</u>	<u>Labor Category Name</u>	<u>Labor Category Description</u>	<u>Education/Certifications</u>	<u>Years of Experience</u>
C520-12	Junior Programmer	Responsible for project segments under supervision of Senior Staff.	BS in Business, Finance or related technical disciplines	2
C520-12	Junior Analyst/Consultant	Executes task objectives and performs project tasks under supervision. Documents work to project standards.	BS in Accounting or related disciplines	1
C520-12	Program Analyst	Performs project tasks under supervision. Executes specific procedures within the overall task objectives.	BS in Accounting or related disciplines	0
C520-12	Technician	Assists with project tasks under supervision. Executes specific procedures within the overall task objectives.	High School, GED or Associate Degree in Accounting or related disciplines or 1 year of relevant experience	0
C520-13	Partner/Project Director	Project Leader with overall project and contractual responsibility. Serves as liaison between the firm and the client. 5+ years of relevant managerial experience preferably in Federal environment.	BS, CPA or CGFM or advanced degree in related disciplines	10
C520-13	Senior Consultant	Subject Matter Expert. 5+ years of relevant managerial experience preferably in Federal environment.	BS, CPA or CGFM or other advanced degree in related disciplines	8
C520-13	Senior Manager	Overall operational and technical responsibility for maintaining project activity. 4+ years of relevant managerial experience preferably in Federal environment.	BS, CPA or CGFM or other advanced degree in related disciplines	7
C520-13	Task Manager/ Senior Systems Architect	Day to day operational and technical responsibility. 3+ years of relevant managerial experience preferably in Federal environment.	BS or other advanced degree in related technical disciplines	7
C520-13	Senior Econometrician	Responsible for making inferences from statistical and economic data, presenting prototype models and simulations to evaluate alternate models and assumptions. Reviews the quality of the operational output and presents reports and briefings based on analysis. 5+ year experience in the field of statistics, economics, sampling or data analysis etc.	Advanced degree in Statistics or Economics or equivalent education/ experience	7
C520-13	Senior Analyst/Manager	Day to day operational and technical responsibility. Capable of implementing and monitoring the overall Project Plan. 2+ years of relevant managerial experience preferably in Federal environment.	BS in Accounting, Finance, Statistics or advanced degree in related technical disciplines	5
C520-13	Senior Programmer	Responsible for handling project segments and assisting Project Director and Task Manager in executing task objectives. 2+ years of relevant experience preferably in Federal environment.	BS in Business, Finance or related technical disciplines or equivalent experience	5
C520-13	Principal Consultant	Responsible for assisting Task Manager on specific segments of Project. Capable of independent inquiry. 2+ years of relevant subject specific experience.	BS in Accounting, Finance, Statistics or Economics	2
C520-13	Junior Programmer	Responsible for project segments under supervision of Senior Staff.	BS in Business, Finance or related technical disciplines	2
C520-13	Junior Analyst/Consultant	Executes task objectives and performs project tasks under supervision. Documents work to project standards.	BS in Accounting or related disciplines	1

## Labor Category Description

<u>SIN</u>	<u>Labor Category Name</u>	<u>Labor Category Description</u>	<u>Education/Certifications</u>	<u>Years of Experience</u>
C520-13	Program Analyst	Performs project tasks under supervision. Executes specific procedures within the overall task objectives.	BS in Accounting or related disciplines	0
C520-13	Technician	Assists with project tasks under supervision. Executes specific procedures within the overall task objectives.	High School, GED or Associate Degree in Accounting or related disciplines or 1 year of relevant experience	0
C520-7	Partner	Project Leader with overall project and contractual responsibility. Serves as liaison between the firm and the client. 5+ years of relevant managerial experience preferably in Federal environment. CGFM desirable.	BS, CPA	10
C520-7	Senior Manager	Overall operational and technical responsibility for maintaining project activity. 4+ years of relevant managerial experience preferably in Federal environment. CGFM desirable.	BS, CPA	7
C520-7	Manager	Day to day operational and technical responsibility. Capable of implementing and monitoring the overall Audit Plan. 2+ years of relevant managerial experience preferably in Federal environment.	BS, CPA or CGFM or advanced degree and equivalent experience	5
C520-7	EDP Consultant	Develops test plans for programs or systems and issues with existing systems, including research, filing support requests with vendors, and following up on results until problems are resolved. 1+ years of related experience in Federal environment.	BS in Business, Finance or related technical disciplines or equivalent experience	4
C520-7	Senior Auditor	Responsibility for audit segments and supervision of auditors. Capable of independent inquiry. 2+ years of relevant audit experience preferably in Federal environment.	BS in Accounting or related disciplines	2
C520-7	Junior Auditor	Performs audit procedures under supervision.	BS in Accounting or related disciplines	0
C520-7	Audit Technician	Assists with audit procedures under supervision.	High School, GED or Associate Degree in Accounting or related disciplines or 1 year of relevant experience.	0
C520-8	Partner	Project Leader with overall project and contractual responsibility. Serves as liaison between the firm and the client. 5+ years of relevant managerial experience preferably in Federal environment.	BS, CPA or CGFM or advanced degree in related disciplines	10
C520-8	Senior Manager	Overall operational and technical responsibility for maintaining project activity. 4+ years of relevant managerial experience preferably in Federal environment.	BS, CPA or CGFM or advanced degree in related disciplines	7
C520-8	Manager	Day to day operational and technical responsibility. Capable of implementing and monitoring the overall Audit Plan. 2+ years of relevant managerial experience preferably in Federal environment.	BS, CPA or CGFM or advanced degree and equivalent experience	5
C520-8	EDP Consultant	Develops test plans for programs or systems and issues with existing systems, including research, filing support requests with vendors, and following up on results until problems are resolved. 1+ years of related experience in Federal environment.	BS in Business, Finance or related technical disciplines or equivalent experience	4

## Labor Category Description

<u>SIN</u>	<u>Labor Category Name</u>	<u>Labor Category Description</u>	<u>Education/Certifications</u>	<u>Years of Experience</u>
C520-8	Senior Auditor	Responsibility for audit segments and supervision of auditors. Capable of independent inquiry. 2+ years of relevant audit experience preferably in Federal environment.	BS in Accounting or related disciplines	2
C520-8	Junior Auditor	Performs audit procedures under supervision.	BS in Accounting or related disciplines	0
C520-8	Audit Technician	Assists with audit procedures under supervision.	High School, GED or Associate Degree in Accounting or related disciplines or 1 year of relevant experience	0
C520-5	Partner/Project Director	Project Leader with overall project and contractual responsibilities with over 8 years of financial services or industry experience.	BS/BA in Business or Finance	10
C520-5	Senior Manager	Strong project leadership skills with over 6 years of supervisory responsibilities in the asset management or financial services or related industry experience.	BS/BA in Business or Equivalent experience	8
C520-5	Manager	Strong leadership skills with over 4 years of asset management or related financial services or industry experience.	College degree or Equivalent experience	6
C520-5	Senior Consultant	Strong analytical skills and 3 years of asset management or financial services or related industry experience.	College degree or Equivalent experience	5
C520-5	Consultant	Over 1 year of asset management or financial services or related industry experience.	Post High School Financial Training	3
C520-5	Program Analyst	Strong analytical skills with at least 2 years of financial analyst and industry related experience.	Associate's Degree or Equivalent experience	3
C520-5	Technician	1-2 years of general clerical experience in accounting or general office administration.	Post High School Financial Training	2
C520-3	Program Manager	Project Leader with overall project and contractual responsibilities with over 8 years of financial services or industry experience.	BS/BA in Business or Finance	10
C520-3	Deputy Program Manager	Strong Project Leadership skills with over 6 years of supervisory responsibilities in the financial services or related industry experience.	BS/BA in Business or Finance	8
C520-3	Project Manager	Strong Leadership skills with over 5 years of project supervisory responsibilities in the financial services or related industry experience.	BS/BA in Business or Finance	7
C520-3	Senior Professional	Strong Leadership skills with over 4 years of Due Diligence or financial services or related industry experience.	College Degree or Equivalent experience	5
C520-3	Intermediate Professional	Over 3 years of Due Diligence or financial industry servicing or origination experience.	Post High School Financial Training	3
C520-3	Junior Professional	Over 1 year of Due Diligence or financial industry servicing or origination experience.	Post High School Financial Training	2
C520-3	Clerical Assistant	At least 1 year of general clerical experience with applicable computer skills.	High School	1
C520-3	Database Manager	Over 5 years of extensive Database Development and Maintenance experience.	Applicable Technical Training	8



## *Labor Category Description*

<u>SIN</u>	<u>Labor Category Name</u>	<u>Labor Category Description</u>	<u>Education/Certifications</u>	<u>Years of Experience</u>
C874 -1	Partner/Project Director	Project Leader with overall project and contractual responsibility. Serves as liaison between the firm and the client. 5+ years of relevant managerial experience preferably in Federal environment.	BS, CPA or CGFM or other certification or advanced degree in related disciplines	10
C874 -1	Senior Manager	Overall operational and technical responsibility for maintaining project activity. 4+ years of relevant managerial experience preferably in Federal environment.	BS, CPA or CGFM or other certification or advanced degree in related disciplines	7
C874 -1	Manager	Day to day operational and technical responsibility. Capable of implementing and monitoring the overall Project Plan. 2+ years of relevant managerial experience preferably in Federal environment.	BS in Accounting, Finance, Statistics or advanced degree in related technical disciplines	5
C874 -1	Senior Consultant	Responsible for assisting Manager on specific segments of Project. Capable of independent inquiry. 2+ years of relevant subject specific experience.	BS in Accounting, Finance, Statistics or Economics or related disciplines	2
C874 -1	Consultant	Executes task objectives and performs project tasks under supervision. Documents work to project standards.	BS in Accounting or related disciplines	1
C874 -1	Program Analyst	Performs project tasks under supervision. Executes specific procedures within the overall task objectives.	BS in Accounting or related disciplines	0
C874 -1	Technician	Assists with project tasks under supervision. Executes specific procedures within the overall task objectives.	High School, GED or Associate Degree in Accounting or related disciplines or 1 year of relevant experience	0

